Seven Pillar Essentials – by Rev. Dr. Lauren Speeth
Includes Excerpts from "Intelligence & Compassion in Action"
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The Rev. Dr. Lauren Speeth completed her religious training at BGU Seattle, after earning her BA at Mills College, her MBA at St. Mary's, and her DBA at GGU. Her dissertation research for her DMin focused on a practical way to live out Jesus' Beatitudes - Matthew 5 - daily. She is the author of several books, including *Intelligence & Compassion in Action* (social entrepreneurship), *Tracks of Hope* (addressing poverty and inequality in the USA), and <u>eMinistry</u>, <u>Virtual Pathways for Spiritual Leadership</u>, as well as various music and film releases. In addition to the Seven Pillar methodology, Speeth has also developed the *S.H.I.P. Process* for spiritual-holistic assessment. Every day, Speeth and her colleagues leverage high-tech experience and a gift for storytelling to foster creative solutions that advance pro-social change, *on the cutting edge of hope*. Full bio online.

# ABOUT THE CARTER CENTER ~ www.cartercenter.org

The Carter Center was founded by former U.S. President James Earl "Jimmy" Carter and his wife Rosalynn, in 1982. They thought at first they would focus on negotiating peace, but the scope has grown into a non-partisan, non-governmental organization, "Waging Peace, Fighting Disease, Building Hope." Focusing on human rights and the alleviation of human suffering, they monitor elections and conflict resolution, work towards freedom and democracy, foster health and mental health, and combat neglected diseases. Their compassionate mission extends beyond visible suffering, to the often unseen suffering arising from stigma. The Center's vision includes non-duplication; if others are addressing an issue well, they focus elsewhere. They focus on only those neglected areas that fit their special skills, abilities, and partnership possibilities. Sticklers for measurement and for welcoming feedback and course corrections, they gather and use metrics in ways that move their agenda forward. And they have a long-term view that gives them staying power.

#### THE SEVEN PILLARS

The Seven Pillar methodology is taken from advice Lauren Speeth received from former United States President James Earl "Jimmy" Carter, co-founder of The Carter Center, in 2006. Speeth was granted an extraordinary blessing: the chance for a private audience with President Carter. Speeth jumped at the chance, and used the occasion to ask Jimmy Carter for guidance: "President Carter, how do you choose among all your possible projects? How do you not get discouraged or overwhelmed? How do you make a difference?" In a nutshell, his advice was simple: follow your vision, use your special skills, address an unmet need, work in partnership, share the credit, measure for feedback, and stay the course. This advice was put



into practice and then became the subject of Speeth's doctoral dissertation, and finally a book, *Intelligence & Compassion in Action; The Seven Pillars for Social Entrepreneurs.* The book – geared towards a secular audience of social entrepreneurs, expounds a methodology helpful in business planning and practice, as well as an aid to self-understanding and as a life-coach tool. Christians may discover in the Seven Pillars a practical way to live out Jesus' Beatitudes:

Blessed are the poor in spirit: for theirs is the kingdom of heaven. Blessed are they that mourn: for they shall be comforted. Blessed are the meek: for they shall inherit the earth. Blessed are they which do hunger and thirst after righteousness; for they shall be filled. Blessed are the merciful: for they shall obtain mercy. Blessed are the pure in heart; for they shall see God. Blessed are the peacemakers: for they shall be called the children of God. Blessed are they which are persecuted for righteousness' sake: for theirs is the kingdom of heaven. — Matthew 5:3-10.

It sounds simple to use your vision and your special skills to fill an unmet need. It seems obvious that we accomplish more together than alone, and that sharing the credit is only fair. And of course, we are most effective when we know our impact and dedicate for the long term. But just because something is easy doesn't mean you'll excel at it, right away. Hammering is easy, but skilled carpentry takes practice. The same is true of any powerful tool.

Now, let's examine each of the pillars more closely. Again, the seven pillars are: Keep to your vision despite harmful naysayers. Bring your special skills to bear. Non-duplication, meaning fill an unmet need. Cultivate partnerships. Readily share the credit. Gather feedback, so you can correct your course. Finally, take a long-term view, allowing for bumps on the way.

#### PILLAR I - VISION

Vision involves three parts: knowing the problem you want to try to solve, envisioning how you might go about making an impact, and seeing how things might be different, if you were successful. Having a vision is set out as the first pillar for a reason: as British singer-songwriter Joe Jackson wrote, "You can't get what you want till you know what you want." Nothing happens without vision and the confidence to trust in that vision. One also must remain oblivious to those negative voices, the naysayers who say your goal is impossible to achieve. Tune out the noise and focus on the vision.

Proverbs 29:18 conveys a warning: "where there is no vision, the people perish." Lack of vision is dangerous, even deadly. But how do we obtain clear seeing? Actually, it's simple. The first step is to want it, and to be open to accepting the vision that may arrive. In the Gospels, Jesus doesn't impose healing without consent. Neither does He impose vision. Consider the blind man in the Gospel of Mark. Jesus asks what the blind man wishes. Only after the blind man answers that he wants his sight, does he gain it: And Jesus answered and said unto him, What wilt thou that I should do unto thee? The blind man said unto him, Lord, that I might receive my sight. — Mark 10:51 After you decide to be open, the next step is to consider Jesus' vision. Jesus called the poor blessed, disregarding the cultural norms and requirements about cleanliness or illness, and breaking down barriers of culture, class, and gender. And Jesus tells us "I desire mercy, not sacrifice." Consider the following exercise that can draw us closer to Jesus and His vision:

Exercise (week-long): First, give God some praise. Thank God for calling you, and equipping you. Prayer flies free on the wings of praise. Then, repeat the words from the Gospel of Mark, 10:51: "Lord, that I might receive my SIGHT..." as often as you remember, every day. At the same time, begin reading from The Sermon on the Mount. Choose one passage per day, until you've finished the entire passage. Read your daily passage as you arise and before sleeping. At the end of each day, consider how this brings light to your current path.

The next step is to let go of the "impossible" mentality: that something is too broken, too dark, too impossible to change. With God, all is possible. In the words of Paul, "I can do all things through Christ who strengthens me." (Phil. 4:13). Keep your eyes on Jesus and the task at hand. Focus on the light, and not the darkness, and you will begin to see more clearly. You may see telltale signs that you are feeling a call in an area. Does an area excite you, touching both your heart and mind? Do you like to talk about it with friends, and even strangers? Do your friends describe you as a "deep river" about the topic; an expert whose information flows among them? These are good indicators.

We are only flawed humans, and it's very hard to see clearly, as Jesus did, and recognize what's wrong right around us. It's like being on a bus, going down the road haltingly, and as a passenger you don't know what's wrong with the bus. But God is all knowing. God knows what's wrong. When you grow in your relationship with God, you gain that perspective. It's like getting off the bus: you can get a good look at the trouble. You will know if it's the road, a flat tire, or something else. You will know, better and better, God's vision for your call, "fixing the bus."

#### II - SPECIAL SKILLS

Every one of us has special skills and gifts, and each of us brings a unique set of problem-solving abilities to bear. These skills go beyond our job titles and often extend further than our sense of self. Consider the way we think, behave and interact; imagine the various categories of ability including: Technical (literacy, outlook, knowledge, etc.); Cognition (ability to learn, analyze, envision, solve, etc.); Character (honesty, integrity, enthusiasm, flexibility, resilience, etc.); Interpersonal (coaching, counseling, peacemaking, persuading, leadership); Social / Financial Capital (convening power and resources). Faith is a spiritual gift, and the ability to discuss your faith is a special skill. Regardless of our gifts and skills, we need to remain aware of the supreme importance of love, or charity. Without love, all skills and works amount to nothing¹. Though the Spirit works through us in diverse ways, the source of all gifts is God. Whatever our gifts, and whether we have been given a smaller or a greater portion, it is up to us to do well with our gifts. We are advised not to hide them, but to use them². Take time to reflect on your skills,

<sup>&</sup>lt;sup>1</sup> Though I speak with the tongues of men and of angels, and have not charity, I am become as sounding brass, or a tinkling cymbal. And though I have the gift of prophecy, and understand all mysteries, and all knowledge; and though I have all faith, so that I could remove mountains, and have not charity, I am nothing. And though I bestow all my goods to feed the poor, and though I give my body to be burned, and have not charity, it profiteth me nothing. — 1 Cor. 13

<sup>&</sup>lt;sup>2</sup> The kingdom of heaven is as a man travelling into a far country, who called his own servants, and delivered unto them his goods. And unto one he gave five talents, to another two, and to another one; to every man according to his several ability; and straightway took his journey. Then he that had received the five talents

**<sup>2</sup>** This document is geared towards Christian ministry students. It includes excerpts from Intelligence & Compassion in Action; The Seven Pillars for Social Entrepreneurs, available in print/eBook from Elfenworks Productions Press. Translated and printed with permission (for limited use in the classroom setting) by The School of Urban Mission, Tiruchirappalli, Tamil Nadu. For permissions questions or bulk book orders, contact Elfenworks Productions, LLC.

interests and training. It is worth the investment.

When I was teaching in Trichy in 2013, my students didn't name many skills. Then, with prompting, they realized there were so many others that they hadn't recognized or appreciated. You, too, likely have many more skills than you realize. For example, you already speak at least one language, perhaps two or more. When you add an ability to read, write and use the internet, the special skill of communication is clear. The ability to feel empathy, to see big-picture social justice issues, to build bridges, are all skills you can cultivate. If you are able to maintain some connection with others as a parent, a brother, a sister, or a spouse, then you have interpersonal skills.



Exercise (written): Locate your top three areas of special skills, through critical thinking, asking friends, and reviewing any skills quizzes available. What do you see as your skills areas and in what areas do you not see yourself? In what type of environment are you most comfortable or uncomfortable? Consider: What latent skills would you like to discover, in yourself? How can you find out if you have any abilities in this area? What would you list for "knowledge and skill"? Have you any plans for adding to this list? If so, what is the timeframe for adding to this list? Finally, what baby step can you take, this week, to either learn more about your skills and proclivities, or improve them? Commit to taking that step.

Never despair if you feel you lack the skills you need. As they say, *God doesn't call the equipped, God equips the called.* You can go get the skills. You can train. You can learn by doing. You can bring in those who have what you lack. Or you can reassess what skills you have, and use them now, in a way that works toward your vision, down the road. Many of the people we admire for their good works didn't start out knowing how to do what they do now. Use what gifts you have, and the promise remains: those who are faithful in small things will be given greater things.

#### III NON-DUPLICATION

The Bible is filled with stories about leaders who addressed a chasm. Consider Moses; no other leader had come forward to lead God's people out of bondage. Even though he had an insider's perspective of Pharaoh's court because he'd grown up there, and even though he was chosen by God for the task, he still felt unworthy. He asked what so many ask, when faced with a chasm: "who am I, that I should be the one to address this?" God's choice of Moses should be heartening for us. Moses thought of himself as slow of speech, and had killed another person, breaking one of the Ten Commandments. Flawed as he was, Moses was chosen, equipped and empowered. The Bible has many stories of leaders with weaknesses, who still went on to do great work, addressing one need or another.

The Book of Esther tells a beautiful story of being in the right place at the right time, and stepping up. Nobody but Esther (originally named Hadassah) was in the position to act, to save her people. Esther, meaning "star," was married to the king, who did not know that she was Jewish. When the decree came to murder all the Jewish people, she bravely revealed her identity, saving her people. The Book of Nehemiah tells another story of leadership in a chasm. Nehemiah, the king's cupbearer, perceived a problem – God's temple in ruins – and saw that nobody was addressing it. The people had finally been released from their captivity under the Babylonians. He dared to share his concern with the king, who gave him resources to rebuild the temple. With hard work and commitment, and the support of those around him, the project was a success.

Exercise (written): Name an example of an unmet need near you. What would be a way of addressing it?

Don't confuse non-duplication with invention. Non-duplication doesn't mean you have to reinvent the wheel. If there is nobody feeding the hungry in your backyard, then you're not duplicating anyone when you meet that need.

went and traded with the same, and made them other five talents. And likewise he that had received two, he also gained other two. But he that had received one went and digged in the earth, and hid his lord's money... – Matt 25:14-18

**<sup>3</sup>** This document is geared towards Christian ministry students. It includes excerpts from *Intelligence & Compassion in Action; The Seven Pillars for Social Entrepreneurs,* available in print/eBook from Elfenworks Productions Press. Translated and printed with permission (for limited use in the classroom setting) by The School of Urban Mission, Tiruchirappalli, Tamil Nadu. For permissions questions or bulk book orders, contact Elfenworks Productions, LLC.

You can take all the best practices from other food banks and be as effective as possible. We may not be called to be an Esther or Nehemiah, but we can all perceive unmet needs that we, ourselves, can address.

# IV PARTNERSHIP

In the Sermon on the Mount, Jesus teaches us how to walk in this world. The attributes he lists – particularly poverty of spirit, meekness, and peacemaking, are very important to successful partnership as well. In the proverbs we find simple wisdom: seek lofty friends, and beware of companionship of fools. This doesn't mean to shun those who are in need of assistance. In fact, the greatest form of charity is accomplished in partnership empowering those who need help to help themselves, so they will no longer need charity. Choose your partners with care, with God as your first and primary partner. The psalmist writes that we labor in vain unless we labor in alignment with God.

Exercise (drawing): Break into groups of two or three. Plot out the landscape, everyone around you including other nonprofit organizations, groups of people who need help, friends, teachers, mentors, and people who present obstacles. As a group, have a discussion: In what way might they all become partners? What steps might you take to move towards partnership?

Did your results include only people who are just like you? Did it include others who can give you a wider perspective, even potential partners from other faith groups? The wisdom that lies at the basis of the methodology came from a former U.S. President who is also a practicing Christian, but the methodology is easily generalized, and does not rely on any religious language or framework. People from any faith tradition – even atheists – can find it of value. No one needs to be excluded on ideological grounds. This means your partnerships can bridge all sorts of divides.

#### V CREDIT SHARING

This pillar is about being generous, gracious, and giving. It makes good business sense; wise managers credit their team and partners for their contribution. In return, they reap the rewards of a shared sense of ownership, better productivity, even greater returns or profits. As satisfaction rises, turnover and sick-days fall. Achievement is important to the human psyche. Put simply: people crave credit. Having a shared sense of purpose and contribution enhances self-worth and leads to a sense of "personal efficacy." This reward can outweigh a fat paycheck. Have you ever experienced *the empowerment effect*? — transformation is stronger and more powerful when people have hope and are empowered. To bring out *the empowerment effect*, find ways to empower the people you are trying to help, and share the credit with them, as partners. Prepare to be amazed as hope and optimism increase, and you see powerful transformation. Remember, T=H\*E..... transformation equals hope times empowerment.

Exercise: On a blank piece of paper, write your name in the center, and put the title "social entrepreneur" below your name. Surround your name with all the relationships you might be expected to have, in the role of social entrepreneur—employees, partners, clients, donors—and consider the way in which each might wish to feel ownership in a solution.

The Psalms are full of praise and thanksgiving for the miracles that God has wrought. David, Samson, and so many other biblical heroes gave the credit for their successes rightly to God. Give the glory to God first and foremost, and you'll have an easier time avoiding the pitfall of pride. The Proverbs rightly warn, "pride goeth before a fall." (Proverbs 16:18). Pride, one of the Seven Deadly Sins, is less of a problem when we practice credit sharing, remembering how we have been lifted up, and how we stand on the shoulders of others, giving God the glory. If we are blessed to be "poor in spirit," we are like an empty vessel, ready to be filled up with God's grace, ready to receive heaven's kingdom (Matt. 5:3) in our hearts.

#### VI FEEDBACK

Imagine you are on a boat, in the middle of the ocean, miles from shore. How will you plan to navigate home? You must measure. You can watch for where the sun rises or sets, to get a general sense of East and West. You can use stars to chart your path. When you see land-based birds, you know you're not far from shore. All of these methods involve measurement. For projects, measurement means: figuring out what your goals are, setting milestones, and comparing your goals to your outcomes. Define these terms early, on paper, so you won't be tempted to judge just anything as "success" after the fact. If you have an unexpected result, assessment means trying to understand why this is so, and then correct your course. Solid evidence of success can help attract funding, or even get people interested in copying your work. There are many assessment tools. Sometimes, measuring ROI (return on investment) makes sense, but not always, and not for comparing two separate projects in entirely unrelated fields. The problem with the wrong metric is that it can make one project look more worthy than another, when

actually they are impossible to compare.

Measure, but trust in God. Consider Proverbs 11:14 and Ecclesiastes 11:4. At first glance, the two seem to clash; the proverb advising us to gain counsel from many, while Ecclesiastes tells us there is more to sowing and reaping than the obvious watching of the weather. There is an inherent tension between the intelligent search for feedback and the need to let go and trust in God. What if the Bible may be advising two things at once? Both are wise and necessary. Thus, the old Middle Eastern saying: "trust in God but tie your camel, too." The best course is to take good precautions, but to do so with a faithful heart.

Exercise: in small groups, come up with three things that make it hard or impossible to obtain appropriate and complete feedback. Discuss ways in which you might lessen their occurrence.

There is an old American movie, *It's a Wonderful Life*, that illustrates how it is sometimes impossible for us to measure our own impact. The movie's hero, George Baily, contemplates suicide, and wishes he had never been born. An angel grants him the wish, and George sees what the world would have been like, without him. Like George, many people's lives are changed for the better in big and small ways, because of the ripple that you are making. Keep this in mind: your work could be the difference between sinking and drowning, to someone else.

#### VII STAYING POWER

Sometimes, our vision takes time; it may take generations. In such a case, it's easy to grow disheartened. This is nothing new; it's part of the human condition. Knowing in advance that mistakes are part of the process can help soften the disappointment of our initial failures along the road to our successes.

I still remember the moment when I was preparing for a difficult solo, and my violin teacher told me to "visualize the 'after party" – to imagine celebrating with friends after a successful performance. I realized he was giving me a way, not only to get through the solo, but also to see myself doing something well, so I could create that reality. It worked in the world of music, and I find that it works in other realms also. Visualize your successful "after party," that moment where a little bit of God's Heavenly kingdom is brought to earth as a result of your efforts.

The Bible teaches us be relentless, even in unjust situations, because it can be easy to lose heart in the face of what appears to be corruption or injustice. Instead, follow the example of the widow, in Jesus' parable of the Unjust Judge:

Jesus said: "In a certain town there was a judge who neither feared God nor cared what people thought. And there was a widow in that town who kept coming to him with the plea, "Grant me justice against my adversary." "For some time he refused. But finally he said to himself, Even though I don't fear God or care what people think, yet because this widow keeps bothering me, I will see that she gets justice, so that she won't eventually come and attack me!"" — Luke 18:2-5

In this parable, although the judge was corrupt, the widow was persistent in her demands. Her persistence eventually wore the judge down, and paid off for her. Jesus summarized it this way: "...and will not God bring about justice for His chosen ones, who cry out to Him day and night? Will He keep putting them off? I tell you, He will see that they get justice, and quickly..."

Know in advance that you will face times when it feels as if you are wandering through a desert wilderness. Choose a few wise counselors in whom you can confide, and remember to always walk in faith, so as not to prolong your "wilderness" days. Consider the story of Moses, who brings his people out of bondage in Egypt. The people forgot the blessing, and began complaining. They complained about a lack of food, and of water, forgetting to trust. Forgetful of the blessing of freedom and of the pain involved in slavery, they even complained about the supernatural food – manna sent from heaven, as compared with the food in Egypt. Later, when ten of twelve spies came back from the promised land with a negative report, they complained even more. And as a result, they moved about in that desert wilderness for 40 years, until the unbelieving generation died off. (see Numbers 10-33).

Be self-aware, but always trust God. Sometimes, when our efforts don't seem to be paying off, it's worthwhile to ponder our hearts, asking ourselves the difficult question of whether the vision we're laboring toward is truly Godinspired. If it is, then be strong and take heart, waiting for the Lord and putting your best efforts into your work. In hindsight, you may later see that it was adversity that brought you just where you needed to be, for your true purpose. That's clearly shown in the story of Jacob, from the first book of the Bible: Genesis. Jacob was not the firstborn - he was 11th of 12 - but he was his father's favorite. His father didn't hide it, giving him a multicolored coat. Joseph didn't endear himself by telling his brothers about his dreams of God's favor, as compared with them. The brothers abandoned him in a well, and he was found and taken into slavery. Working in Potiphar's house, he exhibited the skill of stewardship, honesty and loyalty. Falsely accused and taken into prison, he exhibited the ability to interpret dreams. He correctly interpreted the Pharaoh's dream as predicting famine, and was set at the Pharaoh's right hand, storing away food for the coming barren season. His special skills were able to save the nation – and his own family – from starvation. Addressing his brothers, who had come to him for food, he summed up all that had happened: "But as for you, ye thought evil against me; but God meant it unto good, to bring to pass, as it is this day, to save much people alive." – Genesis 50:20.

Consider this story: Two groups of people cross a river in two different rowboats. One group rows across still waters without much exertion, arriving easily, at the opposite shore. The other fights some stormy seas, yet works together in new and creative ways. They arrive a little more tired but more unified as a team and, because of what they have learned, better able to face whatever obstacles they may encounter on land. Of course, a third group, as the old joke says, wander up the shore a ways, discover a bridge, and walk easily across the river. Identify the opportunity in what seems like a setback; for example, see it as a team-building exercise or chance to explore. Don't declare success – or failure – too early.

With the right vision, you may discover a bridge. And with God, you'll be able to face great obstacles and persevere. Refresh yourself with God; that connection is a key to staying power. Maintaining a relationship with divine guidance can help order your steps and light your path, even when that path becomes shadowed by doubt or dilemma.

# MANY DISCIPLINES, SEVEN PILLARS



#### TRICKS TO LEARNING THE SEVEN PILLARS

Over the years, I have created and discarded various mnemonic devices (memory tricks) to help people remember the Seven Pillars. My latest is a short phrase: *Vision and Skill, Unduplicated, Together Share Feedback, Long-term.* It is possible to think of many others; most important is to come up with one that means something to you and connects you to the Seven Pillars. Here is one good way for students to work together to memorize the Pillars:

Exercise: Break into groups of two or three, and find a way to convey all 7 pillars in order, using pantomime (easy gestures). How do you represent Vision? Special Skills? The team that has the most memorable pantomime could then teach it to the rest of the class.

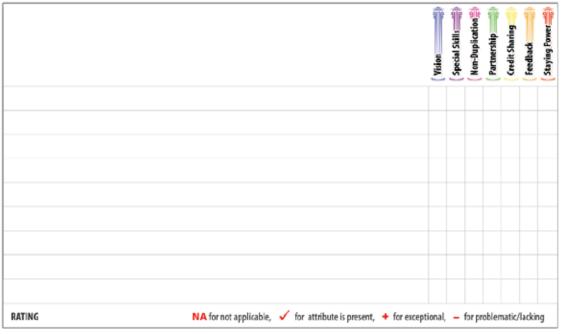
While I believe there is a chronological order to understanding and implementing the Seven Pillars, I don't find it necessary to keep them in order as you endeavor to remember them. In English, the word "P.U.R.P.O.S.E." could stand for: Persist (long-

term view); Understand (feedback loop); Rave (share credit); Partnership (collaboration); Outlook (vision); Skill-Set (abilities); and Empty Space (chasm or obstacles along the way). In other languages, new phrases may be helpful. Ultimately, what helps most is a sincere understanding and application of the concepts behind each pillar. Information, once we can explain it, becomes knowledge. Once we can implement it, it becomes skill. You are now heirs to wisdom, in a direct line from social entrepreneurs in America. You are blessed to be a blessing. Pass the blessing forward.

Whether or not you rely on a memory trick or call to mind the group exercise, always remember they mean following your *vision* regardless of naysayers, using your *special skills* in a *non-duplicative way*, working in *partnership* with others, sharing the *credit* for results, having a valid *feedback loop*, and *allowing for bumps in the path* as you work over time towards your shared goals.

# THE SEVEN PILLAR WORKSHEET

Use this worksheet to evaluate past and future projects, partners...



#### LEGEND

- · Partnership: how well is this partnering with the stakeholders?
- Vision: unwavering vision, even in the face of challenges?
- Credit Sharing: are we doing this for the results, or the kudos?
- Non-Duplication: Is nobody else addressing this area effectively?
- Special Skills: Is this project taking good advantage of our special skill set?
   Feedback: do we have measurable deliverables and are we tracking them?
  - Staying Power: how well can this project weather setbacks?

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# FINAL NOTE TO STUDENTS - By their fruits ye shall know them - Matt. 7:20.

By studying at the School of Urban Mission, you've embarked on a prayerful journey to greater empowerment. You're learning many skills and methods that will help you along the way. The Bible tells us, "Ask, and you shall receive." You've asked, and you are receiving. The above pages are offered freely, as an aid to your good work. Feel free to share what you have learned. As you go forth in your ministry, may you be blessed with an abiding, spirit infused and God-sent Vision, along with the energy, creativity, and resolve to see the vision transformed into reality. May your skills abound and grow, as you put them to good use uplifting others. Likewise, may your partnerships flourish as you measure your impact and freely share the credit. Carried along in God's love, may God bless the good work of your hands, so you may experience the true joy of seeing the fruits of your efforts towards peace with justice in our broken world. When the student is ready, the teacher appears. Keep asking, and God will continue to guide your steps, warm your hearts and enlighten your minds. Sending great love, peace and all good.

Your sister in Christ, Rev. Dr. Lauren Speeth

# Seven Pillars Review Quiz – Page 1 of 2

		Date	
Eill a	in: The Seven Pillars involve implementing your regardless of	MA CINE CINIONE ALCOMOT NOALM	
in a	way. work in regardees of	photortunity to share the	
for re	way, work in with others, giving others of wesults, having a valid to measure those, a	and allowing for	
along	g your path, expecting bumps over a long road, as you work over time towards lasting	g, measurable, positive change.	
Disci	cuss: What can happen when we don't share the credit for accomplishments? Have you	u ever experienced this? How did it feel?	
and a	ercise: Inoculate yourself against naysayers. Share a previous success or important life of carry on. What helped you to stay the course? Now, what negative voices do you env. we wan this life experience help you, going forward?		
		_	
Dran	w a line matching the Bible Quote to the Pillar that it best describes.		
	But he that shall endure unto the end, the same shall be saved.—Matthew 24:13	Vision	
	For God speaketh once, yea twice, yet man perceiveth it not. – Job 33:14	Special Skills	
	He that walketh with wise men shall be wise: but a companion of fools shall be destroyed.	. – Proverbs 13:20 Non-Duplication	
	Now there are diversities of gifts, but the same Spirit, and differences of administrations,	but the same Lord, and	
	diversities of operations, but it is the same God which worketh all in all. – 1 Cor 12:4-6		
	diversities of operations, but it is the same God which worketh all in all. – 1 Cor 12:4-6  Book of Esther		
		Credit-sharing	
	Book of Esther	Credit-sharing  — Ecclesiastes 11:4 Feedback	
Cons	Book of Esther  He that observeth the wind shall not sow; and he that regardeth the clouds shall not reap.	Credit-sharing  — Ecclesiastes 11:4 Feedback liness. — Psalm 29:2 Staying Power	
4	Book of Esther  He that observeth the wind shall not sow; and he that regardeth the clouds shall not reap.  Give unto the LORD the glory due unto his name; worship the LORD in the beauty of ho	Credit-sharing  - Ecclesiastes 11:4  Feedback  liness. – Psalm 29:2  Staying Power  rize the main point in your own words.  the upon you, and learn of me; for I am meek and light. – Matthew 11:28-30	
4	Book of Esther  He that observeth the wind shall not sow; and he that regardeth the clouds shall not reap.  Give unto the LORD the glory due unto his name; worship the LORD in the heauty of horesider the following Bible quote(s). What pillar or pillars are being described? Summa Come unto me, all ye that labour and are heavy laden, and I will give you rest. Take my yok lowly in heart: and ye shall find rest unto your souls. For my yoke is easy, and my burden is	Credit-sharing  - Ecclesiastes 11:4  Feedback  liness. – Psalm 29:2  Staying Power  rize the main point in your own words.  the upon you, and learn of me; for I am meek and light. – Matthew 11:28-30	

**<sup>8</sup>** This document is geared towards Christian ministry students. It includes excerpts from Intelligence & Compassion in Action; The Seven Pillars for Social Entrepreneurs, available in print/eBook from Elfenworks Productions Press. Translated and printed with permission (for limited use in the classroom setting) by The School of Urban Mission, Tiruchirappalli, Tamil Nadu. For permissions questions or bulk book orders, contact Elfenworks Productions, LLC.

# Seven Pillars Review Quiz – Page 2 of 2

INa	me	Date
6.	Consider the following Bible quotes about vision. What wa For now we see through a glass, darkly – 1 Cor 1 Every way of a man is right in his own eyes: but the 1 The natural man receiveth not the things of the Spirit because they are spiritually discerned." – 1 Cor.2:14 Where there is no vision, the people perish – Proverbs Where no counsel is, the people fall: but in the multitude.	3:12 Lord pondereth the hearts Proverbs 21:2 of God: for they are foolishness unto him: neither can he know them, 29:18a
<i>7</i> .	shall direct thy paths. Proverbs 3:5-6	among partners? ot unto thine own understanding. In all thy ways acknowledge him, and he that build it: except the Lord keep the city, the watchman waketh but in
8.	The story of Moses gives us an example of a number of pill.	'ars, including partnership. Who were Moses' partners?
9.	Which Pillar seems most important to you right now, and t	why?
10.	Think of another way to represent the pillars (wheel? star?	?), then draw it. Be prepared to discuss your reason for your choice:
11.	Consider: The author writes that the first step in recognizi.  Has this been true, in your own experience? Why / why no	
12.	towards moving forward with your vision. What is it? Do	<i>3.</i>

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